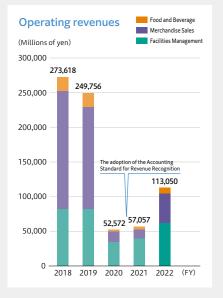
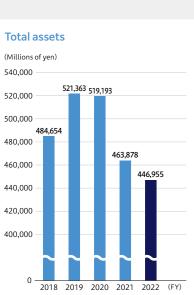
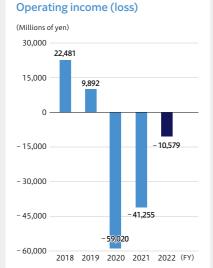
### Data

# **Financial and Non-financial Highlights**

## Financial Highlights







Net assets

(Millions of yen)

201.390 201.899

195 544

156,009

140 951

250,000

200,000

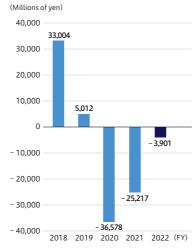
150,000

100.000

50.000

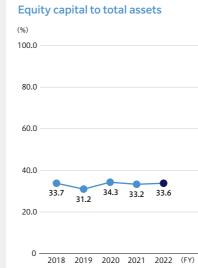
0



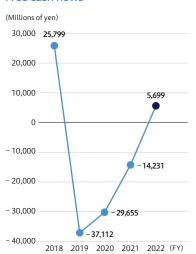


Net income (loss) attributable to owners

of the parent

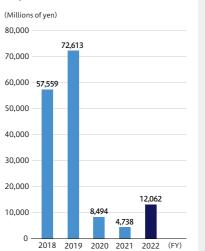


### Free cash flows

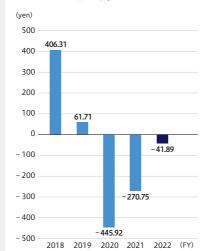


**Capital investment** 

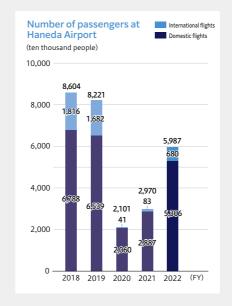
2018 2019 2020 2021 2022 (FY)

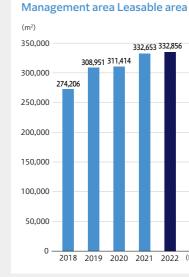


### Net income (loss) per share

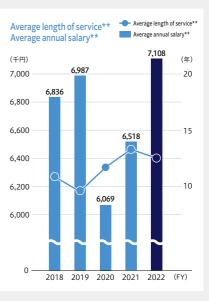


## Non-financial Highlights





Number of employees\* Average age\*\* Number of employees (Female)\* Number of employees (Male)\* Average age (People) (Age) 3,500 -50 3.078 3.074 3,000 **2,905** 2,729 2,499 2,500 40 2,000 30 1,500 1,000 500 -20 Ω 2018 2019 2020 2021 2022 (FY) \* Consolidated \*\* Non-consolidated



### Environmental data

nput (Amount of energy input)		
FY	FY2021	FY2022
Electricity	130,922MWh	152,525MWh
Diesel	176.6KL	264.3KL
Gasoline	69KL	85.6KL
Heavy fuel oil A	2KL	4.6KL
Kerosene	28KL	36KL
LPG	229t	313.7t
City Gas	3,768 thousand Nm	3,999 thousand Nm
Steam/ cold water	401,695GJ	452,803GJ
Water usage	_	701,698㎡

Output		
FY	FY2021	FY2022
CO <sub>2</sub> emissions	90,729t-CO2	106,250t-CO <sub>2</sub>
Scope1 Scope2	9,834t-CO <sub>2</sub> 80,895t-CO <sub>2</sub>	10,897t-CO <sub>2</sub> 95,353t-CO <sub>2</sub>
Drainage amount	-	698,804m²



Data

Amount of waste by

12,267

10 750

terminal

(t)

12,000

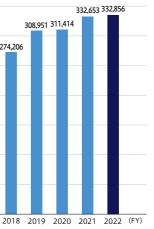
10.000

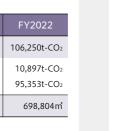
8,000

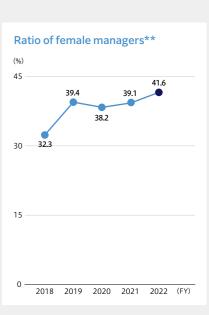
6,000 -

4,000

2.000







Terminal 3

Terminal 2

Terminal 1

6,115

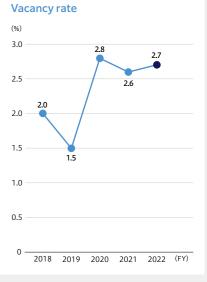
2022 (FY)

3,755

3,076 495

403

2018 2019 2020 2021



## **Ten-Year Financial Summary**

					Before TIAT consolidation	After TIAT consolida	tion		Adopting the Accounting St	andard for Revenue Recognitior
	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022
Consolidated Financial Figures (Millions of yen)										
Operating revenues <sup>1</sup>	147,116	173,505	204,134	204,953	225,953	273,618	249,756	52,572	57,057	113,050
Operating income (loss)	6,194	9,888	11,302	9,497	13,429	22,481	9,892	- 59,020	- 41,255	- 10,579
Ordinary income (loss)	5,723	11,849	13,654	12,843	16,696	20,379	8,705	- 57,320	- 43,861	- 12,064
Net income (loss) attributable to owners of the parent	2,979	6,648	8,870	6,886	11,776	33,004	5,012	- 36,578	- 25,217	- 3,901
Total assets	185,358	218,229	222,542	213,026	239,389	484,654	521,363	519,193	463,878	446,955
Interest-bearing debt <sup>2</sup>	53,976	71,165	63,055	54,135	66,744	215,850	243,557	265,040	257,150	244,304
Net assets	101,866	112,530	118,394	125,438	136,156	201,390	201,899	195,544	156,009	140,951
Cash flows from operating activities	15,204	19,520	15,235	15,620	22,257	34,288	20,222	- 4,387	- 9,305	16,326
Cash flows from investing activities	- 9,660	- 4,008	- 7,810	- 8,373	- 28,474	- 8,489	- 57,334	- 25,268	- 4,926	- 10,627
Cash flows from financing activities	- 6,574	16,251	10,759	- 11,702	9,438	19,152	21,644	78,228	- 9,035	- 12,641
EBITDA <sup>3</sup>	18,874	21,760	22,534	21,106	24,235	47,115	37,699	- 24,710	- 9,540	18,375
Capital expenditures <sup>4</sup>	5,765	4,830	8,379	6,853	27,885	57,559	72,613	8,494	4,738	12,062
Depreciation and amortization	12,680	11,872	11,232	11,609	10,806	24,634	27,807	34,310	31,715	28,954
Per Share Data (Yen)										
Earnings per share <sup>5</sup>	36.68	81.84	109.20	84.78	144.98	406.31	61.71	- 445.92	- 270.75	- 41.89
Book-value per share <sup>6</sup>	1,235.25	1,349.32	1,427.66	1,511.92	1,641.82	2,011.61	2,001.83	1,910.83	1,655.32	1,613.62
Dividends per share	13.00	21.00	33.00	33.00	44.00	45.00	32.00	0.0	0.0	16.0
Financial Indicators (%)										
Return on equity <sup>7</sup>	3.0	6.3	7.9	5.8	9.2	22.2	3.1	-	_	-
Return on assets <sup>8</sup>	3.1	5.9	6.2	5.9	7.4	5.6	1.7	-	_	-
Equity ratio	54.1	50.2	52.1	57.7	55.7	33.7	31.2	34.3	33.2	33.6
Net debt equity ratio	0.4	0.2	0.2	0.1	0.2	0.8	1.1	0.8	1.0	1.0
Dividend payout ratio <sup>9</sup>	35.4	25.7	30.2	38.9	30.3	31.2	51.9	-	_	_
Trading Indicators										
Price earnings ratio <sup>10</sup>	73.1	89.0	36.6	45.6	28.0	11.5	67.7	_	_	_
Price book-value ratio <sup>11</sup>	2.2	5.4	2.8	2.6	2.5	2.3	2.1	2.8	3.4	4.1
EV/EBITDA ratio <sup>12</sup>	14.1	29.5	16.0	16.3	15.3	11.9	15.0	_	_	41.3

Notes: 1. The Company has adopted the "Accounting Standard for Revenue Recognition" and relevant revised ASBJ regulations from the beginning of the FY2021, for transactions in which the Company's role in providing goods or services to customers falls under the category of agent, revenue is now

recognized as the net amount, the amount received from customers less the amount paid to suppliers.

2. Interest-bearing debt=Bonds + Short-term loans payable + Long-term loans payable + Lease obligations

3. EBITDA=Operating Revenues + Depreciation and Amortization

4. Capital Expenditures=Increase of Tangible fixed assets(excluding the impact of sale and disposal)

5. EPS=Net Income Attributable to Owners of the Parent / Average outstanding shares during the period(excluding treasury stock)

6. BPS=(Total Equity - Non-controlling interests) / The number of shares at March 31 each (excluding treasury stock)

7. ROE=Net Income Attributable to Owners of the Parent / Average of Shareholders' equity at the beginning and end of the period

8. ROA=EBITDA / Average of Total Assets at the beginning and end of the period

9. For FY2018, the calculation excludes the impact of Extraordinary gains, loss and its tax effect due to consolidation of TIAT.

10. PER = Closing Market Price / EPS

11. PBR = Closing Market Price / BPS

12. EV/EBITDA Ratio = (Liabilities with interest - Cash and Cash Equivalents +Market capitalization + Non-controlling interests)/EBITDA

The future we seek

ory Medium-term Busine

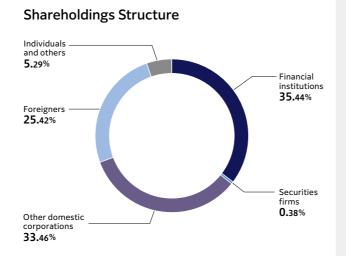
Data

## Corporate Data \*As of March 31, 2023

Name	Japan Airport Terminal Co., Ltd.
Date of Establishment	July 20, 1953
Paid-in Capital	38,126,380,000 yen (As of March 31, 2023)
President	Nobuaki Yokota
Address	Terminal 1, 3-3-2 Haneda Airport, Ota-ku, Tokyo 144-0041, Japan Tel: +81-3-5757-8000
Number of Employees	272 (as of March 31, 2023) * Consolidated: 2,499 (Facilities Management: 915, Merchandise Sales: 881, Food and Beverage: 526, Other: 177)

# Stock Information (As of March 31, 2023)

Security Code	9706
Stock Listing	Prime Market, Tokyo Stock Exchange
Number of shares per unit	100 shares
Total number of authorized shares to be issued	288,000,000 shares
Number of issued shares	93,145,400 shares (including 8,983 treasury stock)
Number of shareholders	9,285



### Major Shareholders

	Number of shares (Thousands)	Shareholding ratio (%)	
The Master Trust Bank of Japan, Ltd. (Trust Account)	9,537	10.24	
SSBTC CLIENT OMNIBUS ACCOUNT	5,471	5.87	
Japan Airlines Co., Ltd.	4,398	4.72	
ANA Holdings Inc.	4,398	4.72	
Custody Bank of Japan, Ltd. (Reinvested portion of the Keikyu Corporation pension benefits trust fund managed by The Sumitomo Trust and Banking Co., Ltd.)	3,484	3.74	
MUFG Bank, Ltd.	3,408	3.65	
Mizuho Bank, Ltd.	3,300	3.54	
Custody Bank of Japan, Ltd. (Trust Account)	3,283	3.52	
Mitsubishi Estate Co., Ltd.	3,111	3.34	
Taisei Corporation	2,831	3.03	

# Group Companies (19 consolidated Group companies)

Name	Business	Business details	Acquired certifications
Tokyo International Air Terminal Corporation (TIAT)	Facilities management	<ul> <li>Management and operation of international passenger terminal buildings</li> <li>Lease of offices, stores, and other spaces to airline companies and airport-based businesses</li> <li>Guidance and lounge services for international passenger terminal buildings</li> <li>Provision of rental meeting rooms, other services, and parking lot business</li> <li>Merchandise sales targeting international passenger terminal users</li> <li>Food, beverage and coffee shop services for international passenger terminal users</li> </ul>	CASBEE Building (New Construction) S-Rank (July 2010)     CASBEE Building (Renovation) S-Rank (August 201     CASBEE Building (Renovation) S-Rank (December 2019)
Japan Airport Techno Co., Ltd.	Facilities management	<ul> <li>Maintenance and management of airport terminal facilities and equipment</li> <li>Cleaning, planting, and other environmental management</li> <li>Design and construction of buildings and facilities</li> <li>Airport terminal services</li> <li>House cleaning services</li> </ul>	• ISO 9001 (November 14, 2003) • ISO 14001 (February 12, 2013)
Haneda Airport Security Co., Ltd.	Facilities management	<ul> <li>Facility security services</li> <li>Airport security guard duties (airline security checks)</li> <li>Parking lot management</li> </ul>	
Sakura Shokai Co., Ltd.	Facilities management	Waste treatment operations	• ISO 14001 (June 2003)
BIG WING Co., Ltd.	Facilities management	<ul> <li>Advertisement planning, management, and agency services</li> <li>Event planning and management</li> <li>Life insurance solicitation and non-life insurance agency business</li> <li>Vending machine sales of beverages, food, telephone cards, and alcoholic beverages</li> <li>Sales of mobile phones, daily sundries, household furnishings, and food products</li> <li>Planning, production, and sales of pamphlets and other printed materials</li> <li>Real estate sales, leasing, and management</li> <li>Restaurant business</li> <li>Pet hotel operation and management</li> <li>Relaxation services</li> <li>Salon business</li> </ul>	
Haneda Passenger Service Co., Ltd.	Facilities management	<ul> <li>General information services for airport users (domestic and international flights at Haneda Airport)</li> <li>Other services incidental to the preceding paragraph (attendant services, in-building broadcasts, radio broadcasts)</li> <li>Travel services (travel agency services, ticket sales, etc.)</li> </ul>	
Japan Airport Ground Handling Co., Ltd.	Facilities management	<ul> <li>Passenger handling operations</li> <li>Ramp handling operations</li> <li>Private jet handling operations</li> </ul>	
Haneda Future Research Institute Incorporated	Facilities management	<ul> <li>Further enhances value of existing airport operations, develops new business models, and functions as a think tank</li> </ul>	
Haneda Airport Enterprise Co., Ltd.	Merchandise sales	Operation of duty free shops and other airport stores	Eruboshi certification (February 24, 2021)     Kurumin certification (March 24, 2021)     Health Excellent Company Silver Certification (Octor 19, 2022)
International Trade Inc.	Merchandise sales	Wholesale business and merchandise sales to airport stores nationwide     Facility services business	
Japan Airport Logitem Co., Ltd.	Merchandise sales	Inspection, storage, and delivery of merchandise sold at Tokyo International Airport, Narita International Airport, and other airports     Transportation     Customs clearance     Warehousing     Sales of business supplies     Leasing of real estate and operation and management of parking lots	<ul> <li>G-mark certification, Japan Trucking Association (January 1, 2007)</li> <li>Green Management certification (May 20, 2004)</li> </ul>
Japan Airport Terminal Trading (Chengdu) Co., Ltd.	Merchandise sales	Merchandise sales and wholesale business at Chengdu Shuangliu     International Airport	
Hamashin Co., Ltd.	Merchandise sales	Wholesale marine products and processed marine food products	
Japan Duty Free Fa-So-La Isetan Mitsukoshi Co., Ltd.	Merchandise sales	Operation of airport duty free stores throughout the city	
Air BIC INC.	Merchandise sales	Sales of home appliances, travel goods and daily sundries	
Tokyo Airport Restaurant Co., Ltd.	Food and beverage	<ul> <li>Operation of restaurants</li> <li>Operation of commissioned lounges and multipurpose halls</li> <li>Box lunch sales</li> <li>Box lunch deliveries within and outside the airport and catering services</li> </ul>	
Cosmo Enterprise Co., Ltd.	Food and beverage	<ul> <li>Preparation and loading of in-flight meals</li> <li>Production and sales of frozen and retort-pouch foods</li> </ul>	<ul> <li>HACCP certification (Taiei Unit: May 11, 2017; Han Unit: May 12, 2017)</li> <li>Halal certification (Taiei Unit: January 9, 2014; Har Unit: May 14, 2014)</li> </ul>
LANI KE AKUA PACIFIC, INC.	Food and beverage	Restaurant and other businesses	
KAIKAN KAIHATSU Co., Ltd.	Food and beverage	<ul> <li>Restaurant business, management and operation of lodging, halls, and meeting rooms</li> </ul>	