



Oct. 29. 2020

Haneda Future Research Institute Incorporated

Marubeni Corporation

Haneda Future Research Institute Incorporated and Marubeni Corporation Launch Cross-border e-commerce

Website and Begin Test Marketing

 $\sim$ Feasible Study of the "JAPAN MASTERY COLLECTION" Branding Business, Providing Global Access to Japan $\sim$ 

Haneda Future Research Institute Incorporated (hereinafter, "HFRI") and Marubeni Corporation (hereinafter, "Marubeni") have agreed to jointly launch the "JAPAN MASTERY COLLECTION" (hereinafter, "JMC") brand and as of today have begun test marketing through a proprietary cross-border e-commerce website (hereinafter, "EC Site"). In addition to selling products selected by the JMC brand, the EC site will also sell original JMC brand products.

During the JMC branding commercialization process, HFRI and Marubeni will not only operate the EC site, but will also look to develop it as a platform that connects producers with customers, as well as regions of Japan with other countries, in cooperation with actual stores.

At the same time, we will adapt valuable Japanese traditions and culture to suit modern lifestyles, endowed with the value of the JMC brand and its global reach, and return the profits from the sales of these products to the producers, thereby contributing to regional revitalization.

This project will utilize the expertise of HFRI, which works to refine and promote the appeal of various regions in Japan at Haneda Airport, a hub for connecting "people, goods and information", and combine it with Marubeni's information gathering, and domestic and international network and sales channel development expertise to promote a multifaceted, scalable approach.

# [About JMC Brand]

Our mission is to bring new value and joy to people's lives by adding modern sensibilities to Japanese traditions, culture and technology, with a focus on "regional revitalization", "transmission of art and culture", and "development of human resources", with the aim of enriching people's lives and time.

We will build a network of producers, artists, local governments, and other related parties, and contribute to the development of human resources in related fields through our activities.

■Brand-Statement

JAPAN MASTERY
COLLECTION
Innovative to Tradition

Imaginative to Culture

In an era of material abundance, how do we define true luxury?

JAPAN MASTERY COLLECTION provides a new definition to richness.

Innovation brings forth new value to the cherished tradition and culture of Japan.

Our responsibility is to preserve the aesthetics and technologies of Japan

and pass it down to the next generation.

The future story is written through connecting tradition and present times.

Innovative to tradition. Imaginative to culture.

Experience JAPAN LUXURY like never before.





#### [cross-border e-commerce]

https://www.japanmasterycollection.com

### [Company Information]

### ■ About Haneda Future Research Institute Incorporated

Established : July 2018

President : Hiroshi Onishi

URL : <a href="https://www.haneda-the-future.com/">https://www.haneda-the-future.com/</a>

Place : Terminal 1, 3-3-2 Haneda Airport, Ohta-ku, Tokyo

Main business: Haneda Future Research Institute is a subsidiary of Japan Airport Terminal Co., Ltd.,

which is responsible for the construction, management, and operation of Haneda

Airport's passenger

terminals. Taking advantage of the knowledge and potential inherent in the HANEDA brand, our mission is to drive new business innovation and to be a gateway for art

and technology.

# ■ About Marubeni Corporation

Established : Dec 1949

President : Masumi Kakinoki

URL: <a href="https://www.marubeni.com/en/">https://www.marubeni.com/en/</a>

Place : Tokyo Nihombashi Tower, 7-1, Nihonbashi 2-chome, Chuo-ku, Tokyo

Main business: Marubeni Corporation and its consolidated subsidiaries use their broad business

networks, both within Japan and overseas, to conduct importing and exporting (including third country trading), as well as domestic business, encompassing a diverse range of business activities across wide-ranging fields including lifestyle, ICT & real estate business, forest products, food, agri business, chemicals, energy, metals & mineral resources, power business, infrastructure project, aerospace & ship, finance & leasing business, construction, industrial machinery & mobility, and next generation business development. Additionally, the Marubeni Group offers a variety of services, makes internal and external investments, and is involved in resource

development throughout all of the above industries.

# [Contact]

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The information in this news release is current on the date of the announcement. Please note that the information is subject to change without notice.